

Price & Reference Guide

June 2020

Connectivity reloaded

The Marvel family is now broader than ever...



with a solution for all hearing needs.

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Phonak Marvel™



Marvel products

RIC – Phonak Audéo™ M

	Phonak Audéo™ M90		Phonak Audéo™ M70		Phonak Audéo™ M50		Phonak Audéo™ M30	
	312	R	312	R	312	R	312	R
AutoSense OS™ 3.0								
Speech in Loud Noise* (Automatic)	●	●						
Speech in Car	●	●						
Comfort in Echo	●	●						
Music	●	●	●	●				
Comfort in Noise	●	●	●	●	●	●		
Speech in Noise	●	●	●	●	●	●	●	●
Calm Situation	●	●	●	●	●	●	●	●
Streamed Speech	●	●	●	●	●	●	●	●
Streamed Music	●	●	●	●	●	●	●	●
Signature Features								
EchoBlock	●	●						
SoundRelax	●	●	●	●				
WindBlock	●	●	●	●				
Speech in 360°	●	●	●	●				
Speech in Loud Noise* (Manual)	●	●	●	●				
DuoPhone*	●	●	●	●	●	●		
Real Ear Sound	●	●	●	●	●	●		
RogerDirect	●	●	●	●	●	●	●	●
Roger and directional	●	●	●	●	●	●		
Tinnitus Balance	●	●	●	●	●	●	●	●
SoundRecover2	●	●	●	●	●	●	●	●
NoiseBlock	●	●	●	●	●	●	●	●
QuickSync	●	●	●	●	●	●	●	●
auto Acclimatization	●	●	●	●	●	●	●	●
WhistleBlock	●	●	●	●	●	●	●	●
Channels	20	20	16	16	12	12	8	8
T-coil								
Battery size	312	Li-ion	312	Li-ion	312	Li-ion	312	Li-ion
MRP (₹) per unit	3,25,000	3,35,000	1,60,000	1,70,000	65,000	70,000	44,000	48,000

*Binaural VoiceStream Technology™ — available with bilateral fittings

BTE – Phonak Bolero™ M

Phonak Bolero™ M90		Phonak Bolero™ M70		Phonak Bolero™ M50		Phonak Bolero™ M30		
M	PR	M	PR	M	PR	M	PR	
								AutoSense OS™ 3.0
•	•							Speech in Loud Noise* (Automatic)
•	•							Speech in Car
•	•							Comfort in Echo
•	•	•	•					Music
•	•	•	•	•	•			Comfort in Noise
•	•	•	•	•	•	•	•	Speech in Noise
•	•	•	•	•	•	•	•	Calm Situation
•	•	•	•	•	•	•	•	Streamed Speech
•	•	•	•	•	•	•	•	Streamed Music
								Signature Features
•	•							EchoBlock
•	•	•	•					SoundRelax
•	•	•	•					WindBlock
•	•	•	•					Speech in 360°
•	•	•	•					Speech in Loud Noise* (Manual)
•	•	•	•	•	•			DuoPhone*
•	•	•	•	•	•			Real Ear Sound
•	•	•	•	•	•	•	•	RogerDirect
•	•	•	•	•	•			Roger and directional
•	•	•	•	•	•	•	•	Tinnitus Balance
•	•	•	•	•	•	•	•	SoundRecover2
•	•	•	•	•	•	•	•	NoiseBlock
•	•	•	•	•	•	•	•	QuickSync
•	•	•	•	•	•	•	•	auto Acclimatization
•	•	•	•	•	•	•	•	WhistleBlock
20	20	16	16	12	12	8	8	Channels
•		•		•		•		T-coil
312	Li-ion	312	Li-ion	312	Li-ion	312	Li-ion	Battery size
325,000	335,000	160,000	170,000	63,000	70,000	42,000	48,000	MRP (₹) per unit

*Binaural VoiceStream Technology™ – available with bilateral fittings

Pediatric BTE – Phonak Sky™ M

	Phonak Sky™ M90			Phonak Sky™ M70			Phonak Sky™ M50			Phonak Sky™ M30		
	M	PR	SP	M	PR	SP	M	PR	SP	M	PR	SP
AutoSense OS™ 3.0												
Speech in Loud Noise* (Automatic)	●	●	●									
Speech in Car	●	●	●									
Comfort in Echo	●	●	●									
Music	●	●	●	●	●	●						
Comfort in Noise	●	●	●	●	●	●	●	●	●			
Speech in Noise	●	●	●	●	●	●	●	●	●	●	●	●
Calm Situation	●	●	●	●	●	●	●	●	●	●	●	●
Streamed Speech	●	●	●	●	●	●	●	●	●	●	●	●
Streamed Music	●	●	●	●	●	●	●	●	●	●	●	●
Signature Features												
EchoBlock	●	●	●									
SoundRelax	●	●	●	●	●	●						
WindBlock	●	●	●	●	●	●						
Speech in 360°	●	●	●	●	●	●						
Speech in Loud Noise* (Manual)	●	●	●	●	●	●						
DuoPhone*	●	●	●	●	●	●	●	●	●			
Real Ear Sound	●	●	●	●	●	●	●	●	●			
RogerDirect	●	●	●	●	●	●	●	●	●	●	●	●
Roger and directional	●	●	●	●	●	●	●	●	●			
SoundRecover2	●	●	●	●	●	●	●	●	●	●	●	●
NoiseBlock	●	●	●	●	●	●	●	●	●	●	●	●
QuickSync	●	●	●	●	●	●	●	●	●	●	●	●
auto Acclimatization	●	●	●	●	●	●	●	●	●	●	●	●
WhistleBlock	●	●	●	●	●	●	●	●	●	●	●	●
Channels	20	20	20	16	16	16	12	12	12	8	8	8
T-coil	●		●	●		●	●		●	●		●
Battery size	312	Li-ion	13	312	Li-ion	13	312	Li-ion	13	312	Li-ion	13
Indicator light	●	●	●	●	●	●	●	●	●	●	●	●
Tamper-proof mini ear hook	●	●	●	●	●	●	●	●	●	●	●	●
Tamper-proof battery door	●	**	●	●	**	●	●	**	●	●	**	●
MRP (₹) per unit	3,25,000	3,35,000	3,25,000	1,60,000	1,70,000	1,60,000	63,000	70,000	63,000	42,000	48,000	42,000

* Binaural VoiceStream Technology™ – available with bilateral fittings

	Phonak Naida™ M90	Phonak Naida™ M70	Phonak Naida™ M50	Phonak Naida™ M30
	SP	SP	SP	SP
AutoSense OS™ 3.0				
Calm situation	•	•	•	•
Speech in noise	•	•	•	•
Comfort in noise	•	•	•	
Music	•	•		
Speed in loud noise	•			
Speech in car	•			
Comfort in echo	•			
Media speech + mic	•	•	•	•
Media music + mic	•	•	•	•
Additional Programs				
Max, additional programs	3	3	3	3
Comfort in echo	•			
Speech in loud noise	•	•		
Speech in 360*	•	•		
Speech in noise	•	•	•	•
Music	•	•	•	•
Acoustic phone	•	•	•	•
Custom program	•	•	•	•
Streaming programs				
RogerDirect + mic*	•	•	•	•
PartnerMic + mic*	•	•	•	•
Phone call + mic*	•	•	•	•
UltraZoom*	•	•	•	•
SNR-Boost*	•	•	•	
DuoPhone*	•	•	•	
SoundRecover2	•	•	•	•
User Preference Tuning	•	•	•	•
Real Ear Sound	•	•	•	
Fine tuning channels	20	16	16	12
WhistleBlock	•	•	•	•
NoiseBlock	•	•	•	•
WindBlock	•	•	•	
EchoBlock	•			
SoundRelax	•	•		
QuickSync*	•	•	•	•
Acoustically Optimized Vent	•	•	•	•
Tinnitus Balance	•	•	•	•
auto Acclimatization	•	•	•	•
Environmental balance	•	•	•	•
RogerDirect*	•	•	•	
MRP (₹) per unit	3,25,000	1,60,000	63,000	42,000

* Binaural VoiceStream Technology™ – available with bilateral fittings

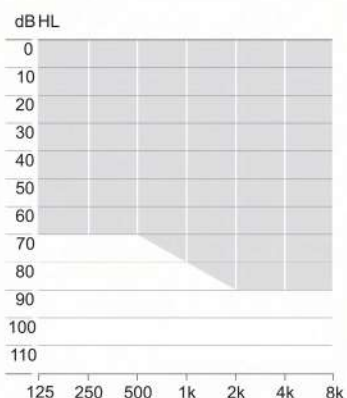
Phonak Virto™ M

	Phonak Virto™ M90			Phonak Virto™ M70			Phonak Virto™ M50			Phonak Virto™ M30		
	312	312 NW 0	10 NW 0	312	312 NW 0	10 NW 0	312	312 NW 0	10 NW 0	312	312 NW 0	10 NW 0
AutoSense OS™ 3.0												
Calm situation	•	•	•	•	•	•	•	•	•	•	•	•
Speech in noise	•	•	•	•	•	•	•	•	•	•	•	•
Comfort in noise	•	•	•	•	•	•	•	•	•			
Music	•	•	•	•	•	•						
Speed in loud noise	•											
Speech in car	•	•	•									
Comfort in echo	•	•	•									
Media speech + mic	•			•			•			•		
Media music + mic	•			•			•			•		
Additional Programs												
Max, additional programs	3	3	3	3	3	3	3	3	3	3	3	3
Comfort in echo	•	•	•									
Speech in loud noise	•			•								
Speech in 360*	•			•								
Speech in noise	•	•	•	•	•	•	•	•	•	•	•	•
Music	•	•	•	•	•	•	•	•	•	•	•	•
Acoustic phone	•	•	•	•	•	•	•	•	•	•	•	•
Custom program	•	•	•	•	•	•	•	•	•	•	•	•
Streaming programs												
RogerDirect + mic*	•			•			•	•		•		
PartnerMic + mic*	•			•			•	•		•		
Phone call + mic*	•			•			•	•		•		
UltraZoom*	•			•			•	•				
SNR-Boost*	•			•			•	•				
DuoPhone*	•			•			•	•				
SoundRecover2	•	•	•	•	•	•	•	•	•	•	•	•
User Preference Tuning	•	•	•	•	•	•	•	•	•	•	•	•
Fine tuning channels	20	20	20	16	16	16	12	12	12	8	8	8
WhistleBlock	•	•	•	•	•	•	•	•	•	•	•	•
NoiseBlock	•	•	•	•	•	•	•	•	•	•	•	•
WindBlock	•	•	•	•	•	•						
EchoBlock	•	•	•									
SoundRelax	•	•	•	•	•	•						
QuickSync*	•			•			•	•	•	•		
Acoustically Optimized Vent	•	•	•	•	•	•	•	•	•	•	•	•
Tinnitus Balance	•	•	•	•	•	•	•	•	•	•	•	•
auto Acclimatization	•	•	•	•	•	•	•	•	•	•	•	•
Environmental balance	•	•	•	•	•	•	•	•	•	•	•	•
RogerDirect*	•			•			•	•		•		
Roger & directional setting*	•			•			•	•				
MRP (₹) per unit	3,25,000	3,25,000	3,25,000	1,60,000	1,60,000	1,60,000	63,000	63,000	63,000	42,000	42,000	42,000

* Binaural VoiceStream Technology™ — available with bilateral fittings

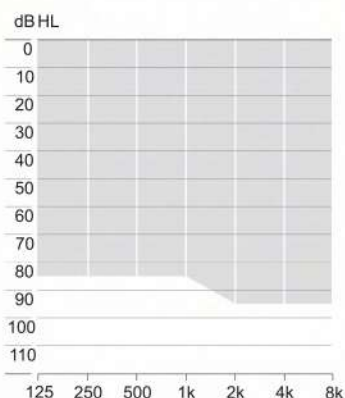
RIC – Phonak Audéo™ M

S Receiver = 46dB



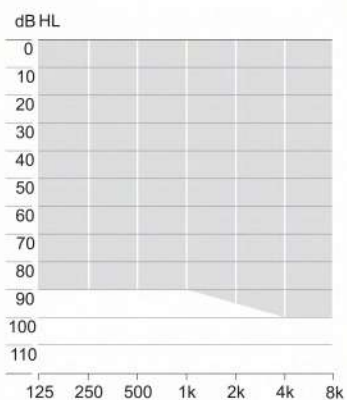
Mild to moderately-severe hearing loss.

M Receiver = 50dB



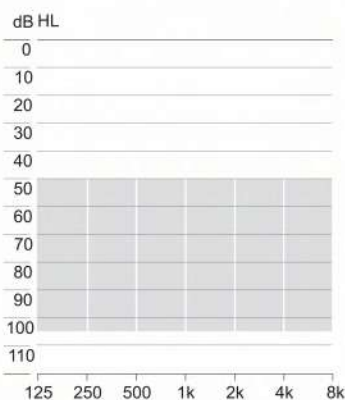
Mild to severe hearing loss.

P Receiver = 58dB



Mild to severe hearing loss.

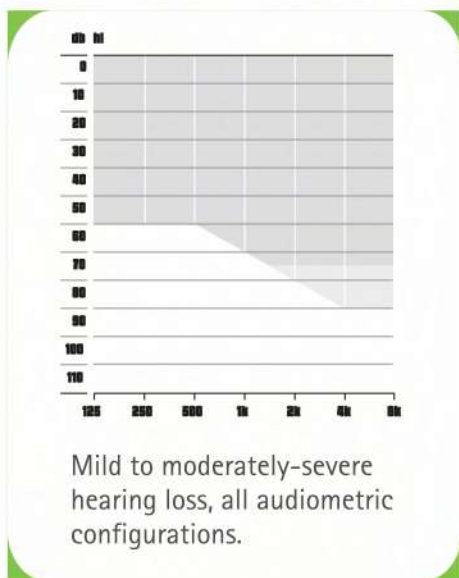
UP Receiver = 67dB



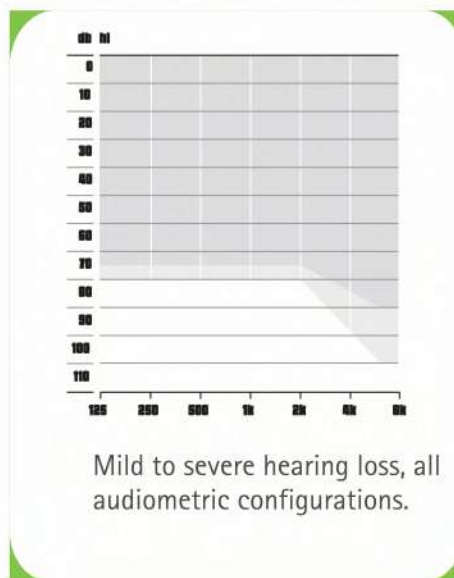
Moderate to profound hearing loss.

BTE – Phonak Bolero™ M

M = 63dB



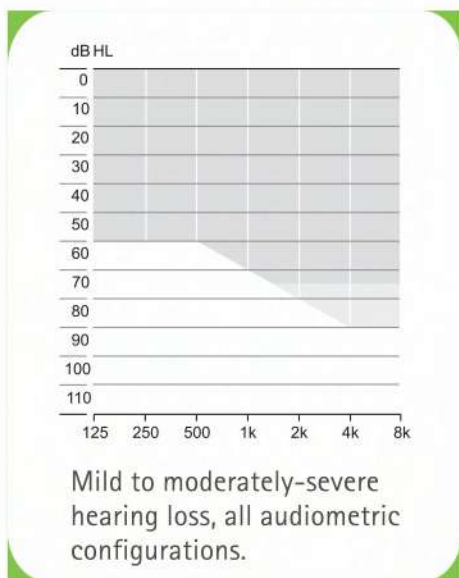
PR = 66dB



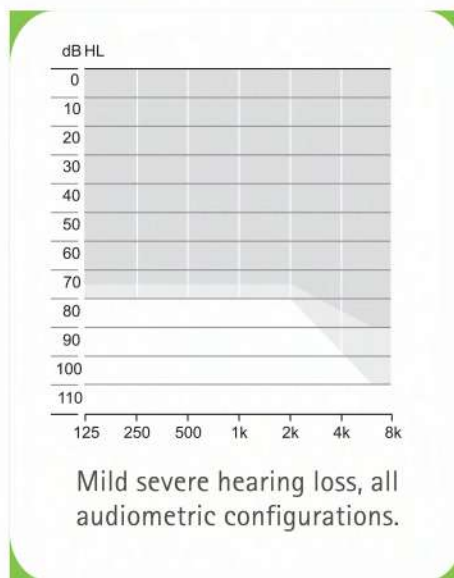
■ SlimTube HE
■ HE11 680

Pediatric BTE – Phonak Sky™ M

M = 63dB



PR = 66dB



■ SlimTube HE
■ HE11 680

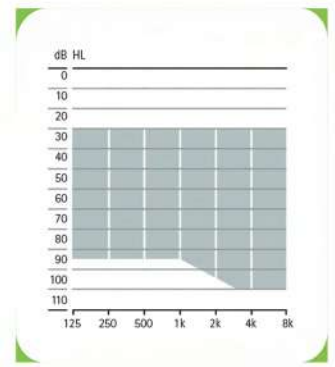
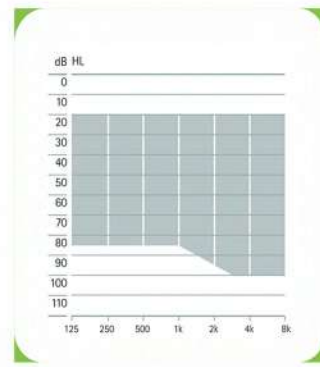
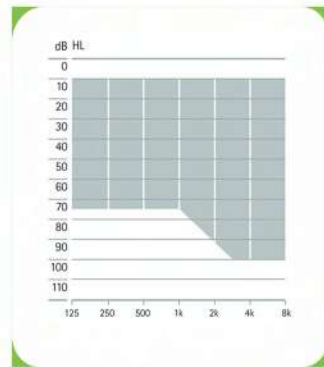
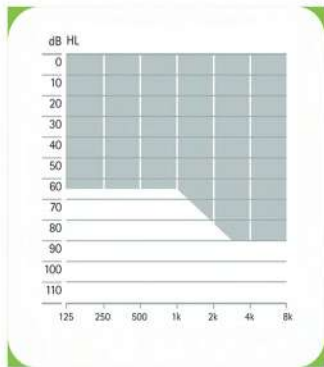
Phonak Virto™ M

Virto M Receiver = 40dB

Virto P Receiver = 50dB

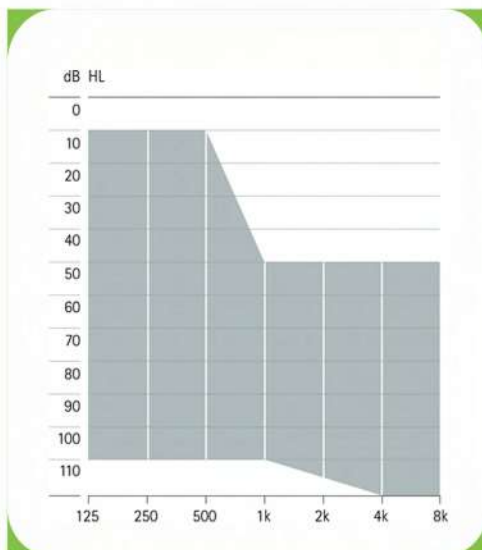
Virto SP Receiver = 60dB

Virto UP Receiver = 70dB



Phonak Naida™ M

Naida – SP = 81dB



SlimTube HE

HE11 680

Belong
products

RIC – Phonak Audéo™ B

	Phonak Audéo™ B90				Phonak Audéo™ B70				Phonak Audéo™ B50				Phonak Audéo™ B30			
	10**	312	312T**	13**	10**	312	312T**	13**	10**	312	312T**	13**	10**	312	312T**	13**
AutoSense OS™																
Speech in Loud Noise* (Automatic)	•	•	•	•												
Speech in Car	•	•	•	•												
Comfort in Echo	•	•	•	•												
Music	•	•	•	•	•	•	•	•								
Comfort in Noise	•	•	•	•	•	•	•	•	•	•	•	•				
Speech in Noise	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Calm Situation	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Phonak Signature Features																
EchoBlock	•	•	•	•												
Speech in Wind*	•	•	•	•												
SoundRelax	•	•	•	•	•	•	•	•								
WindBlock	•	•	•	•	•	•	•	•								
Speech in 360°	•	•	•	•	•	•	•	•								
Speech in Loud Noise* (Manual)	•	•	•	•	•	•	•	•								
DuoPhone*	•	•	•	•	•	•	•	•	•	•	•	•				
Real Ear Sound	•	•	•	•	•	•	•	•	•	•	•	•				
FlexControl	•	•	•	•	•	•	•	•	•	•	•	•				
Tinnitus Balance	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
SoundRecover2	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
NoiseBlock	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
QuickSync	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
auto Acclimatization	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
WhistleBlock	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Channels	20	20	20	20	16	16	16	16	12	12	12	12	8	8	8	8
Wireless Accessories	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
CROS B Compatible	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
T-coil/Roger MyLink			•	•			•	•			•	•			•	•
Roger (ComPilot II/Roger X)	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Roger (Integrated Receiver)				18				18				18				18
RogerReady				•				•				•				
Roger and directional				•				•				•				
Battery size	10	312	312	13	10	312	312	13	10	312	312	13	10	312	312	13
MRP (₹) per unit	2,31,000				96,000				52,000				40,000			

*Binaural VoiceStream Technology™ — available with bilateral wireless fittings

** Products available on request, lead time of 20 days.

BTE – Phonak Bolero™ B

Phonak Bolero™ B90			Phonak Bolero™ B70			Phonak Bolero™ B50			Phonak Bolero™ B30			
M**	P**	SP**	M**	P	SP**	M	P	SP	M	P	SP	
												AutoSense OS™
•	•	•										Speech in Loud Noise* (Automatic)
•	•	•										Speech in Car
•	•	•										Comfort in Echo
•	•	•	•	•	•							Music
•	•	•	•	•	•	•	•	•				Comfort in Noise
•	•	•	•	•	•	•	•	•	•	•	•	Speech in Noise
•	•	•	•	•	•	•	•	•	•	•	•	Calm Situation
												Phonak Signature Features
•	•	•										EchoBlock
•	•	•										Speech in Wind*
•	•	•	•	•	•							SoundRelax
•	•	•	•	•	•							WindBlock
•	•	•	•	•	•							Speech in 360°
•	•	•	•	•	•							Speech in Loud Noise* (Manual)
•	•	•	•	•	•	•	•	•				DuoPhone*
•	•	•	•	•	•	•	•	•				Real Ear Sound
•	•	•	•	•	•	•	•	•				FlexControl
•	•	•	•	•	•	•	•	•	•	•	•	Tinnitus Balance
•	•	•	•	•	•	•	•	•	•	•	•	SoundRecover2
•	•	•	•	•	•	•	•	•	•	•	•	NoiseBlock
•	•	•	•	•	•	•	•	•	•	•	•	QuickSync
•	•	•	•	•	•	•	•	•	•	•	•	auto Acclimatization
•	•	•	•	•	•	•	•	•	•	•	•	WhistleBlock
20	20	20	16	16	16	12	12	12	8	8	8	Channels
•	•	•	•	•	•	•	•	•	•	•	•	Wireless Accessories
•	•	•	•	•	•	•	•	•	•	•	•	CROS B Compatible
•	•	•	•	•	•	•	•	•	•	•	•	T-coil/Roger MyLink
•	•	•	•	•	•	•	•	•	•	•	•	Roger (ComPilot II/Roger X)
	18	18		18	18		18	18		18	18	Roger (Integrated Receiver)
	•	•		•	•		•	•				RogerReady
	•	•		•	•		•	•				Roger and directional
312	13	13	312	13	13	312	13	13	312	13	13	Battery size
2,30,000			95,000			50,000			38,000			MRP (₹) per unit

*Binaural VoiceStream Technology™ – available with bilateral wireless fittings

** Products available on request, lead time of 20 days.

Power BTE – Phonak Naída™ B

	Phonak Naída™ B90		Phonak Naída™ B70		Phonak Naída™ B50		Phonak Naída™ B30	
	SP	UP	SP	UP	SP	UP	SP	UP
AutoSense OS™								
Speech in Loud Noise* (Automatic)	●	●						
Speech in Car	●	●						
Comfort in Echo	●	●						
Music	●	●	●	●				
Comfort in Noise	●	●	●	●	●	●		
Speech in Noise	●	●	●	●	●	●	●	●
Calm Situation	●	●	●	●	●	●	●	●
Phonak Signature Features								
EchoBlock	●	●						
Speech in Wind*	●	●						
SoundRelax	●	●	●	●				
WindBlock	●	●	●	●				
Speech in 360°	●	●	●	●				
Speech in Loud Noise* (Manual)	●	●	●	●				
DuoPhone*	●	●	●	●	●	●		
Real Ear Sound	●	●	●	●	●	●		
FlexControl	●	●	●	●	●	●		
Tinnitus Balance	●	●	●	●	●	●	●	●
SoundRecover2	●	●	●	●	●	●	●	●
BroadbandBooster	●	●	●	●	●	●	●	●
NoiseBlock	●	●	●	●	●	●	●	●
QuickSync	●	●	●	●	●	●	●	●
auto Acclimatization	●	●	●	●	●	●	●	●
WhistleBlock	●	●	●	●	●	●	●	●
Channels	20	20	16	16	12	12	8	8
Wireless Accessories	●	●	●	●	●	●	●	●
CROS B Compatible	●	●	●	●	●	●	●	●
T-coil/Roger MyLink	●	●	●	●	●	●	●	●
Roger (ComPilot II/Roger X)	●	●	●	●	●	●	●	●
Roger (Integrated Receiver)	18	19	18	19	18	19	18	19
RogerReady	●	●	●	●	●	●		
Roger and directional	●	●	●	●	●	●		
Battery size	13	675	13	675	13	675	13	675
MRP (₹) per unit	2,30,000		95,000		50,000		38,000	

*Binaural VoiceStream Technology™ – available with bilateral wireless fittings

Pediatric – Phonak Sky™ B

Phonak Sky™ B90					Phonak Sky™ B70					Phonak Sky™ B50					Phonak Sky™ B30					
RIC**	M	P**	SP**	UP	RIC**	M	P**	SP	UP	RIC**	M	P	SP	UP	RIC**	M	P	SP	UP	
																				AutoSense Sky OS™
•	•	•	•	•																Speech in Loud Noise* (Automatic)
•	•	•	•	•																Speech in Car
•	•	•	•	•																Comfort in Echo
•	•	•	•	•	•	•	•	•	•											Music
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•						Comfort in Noise
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	Speech in Noise
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	Calm Situation
																				Phonak Signature Features
•	•	•	•	•																EchoBlock
•	•	•	•	•																Speech in Wind*
•	•	•	•	•	•	•	•	•	•											SoundRelax
•	•	•	•	•	•	•	•	•	•											WindBlock
•	•	•	•	•	•	•	•	•	•											Speech in 360°
•	•	•	•	•	•	•	•	•	•											Speech in Loud Noise* (Manual)
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•						DuoPhone*
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•						Real Ear Sound
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•						FlexControl
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	SoundRecover2
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	NoiseBlock
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	QuickSync
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	auto Acclimatization
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	WhistleBlock
20	20	20	20	20	16	16	16	16	16	12	12	12	12	12	8	8	8	8	8	Channels
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	Wireless Accessories
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	CROS B Compatible
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	T-coil/Roger MyLink
•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	Roger (ComPilot/Roger X) II
18		18	18	19	18		18	18	19	18		18	18	19		•	•	•	•	Roger (Integrated Receiver)
•		•	•	•	•		•	•	•	•		•	•	•						RogerReady
•		•	•	•	•		•	•	•	•		•	•	•						Roger and directional
13	312	13	13	675	13	312	13	13	675	13	312	13	13	675	13	312	13	13	675	Battery size
•	•	•	•	•		•	•	•	•		•	•	•	•		•	•	•	•	Indicator light
•	•	•	•	•		•	•	•	•		•	•	•	•	•	•	•	•	•	Tamper-proof mini ear hook
•	•	•	•	•		•	•	•	•		•	•	•	•	•	•	•	•	•	Tamper-proof battery door
2,30,000					95,000					52,000					42,000					MRP (₹) per unit

* Binaural VoiceStream Technology™ — available with bilateral fittings

** Products available on request, lead time of 20 days.

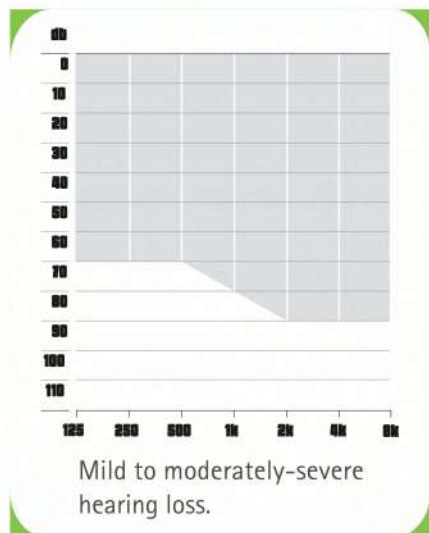
Custom – Phonak Virto™ B

	Phonak Virto™ B90			Phonak Virto™ B70			Phonak Virto™ B50			Phonak Virto™ B30		
	10 NW 0 312 NW 0	10 0	312	10 NW 0 312 NW 0	10 0	312	10 NW 0 312 NW 0	10 0	312	10 NW 0 312 NW 0	10 0	312
AutoSense OS™												
Speech in Loud Noise* (Automatic)			●									
Speech in Car	●	●	●									
Comfort in Echo	●	●	●									
Music	●	●	●	●	●	●						
Comfort in Noise	●	●	●	●	●	●	●	●	●			
Speech in Noise	●	●	●	●	●	●	●	●	●	●	●	●
Calm Situation	●	●	●	●	●	●	●	●	●	●	●	●
Phonak Signature Features												
EchoBlock	●	●	●									
Speech in Wind*			●									
SoundRelax	●	●	●	●	●	●						
WindBlock	●	●	●	●	●	●						
Speech in 360°			●			●						
Speech in Loud Noise* (Manual)			●			●						
DuoPhone*			●			●			●			
Real Ear Sound												
FlexControl	●	●	●	●	●	●	●	●	●			
Tinnitus Balance	●	●	●	●	●	●	●	●	●	●	●	●
SoundRecover2	●	●	●	●	●	●	●	●	●	●	●	●
NoiseBlock	●	●	●	●	●	●	●	●	●	●	●	●
QuickSync		●	●		●	●		●	●		●	●
auto Acclimatization	●	●	●	●	●	●	●	●	●	●	●	●
WhistleBlock	●	●	●	●	●	●	●	●	●	●	●	●
Channels	20	20	20	16	16	16	12	12	12	8	8	8
Wireless Accessories		●	●		●	●		●	●		●	●
CROS B Compatible			●			●			●			●
T-coil/Roger MyLink		●	●		●	●		●	●		●	●
Roger (ComPilot II/Roger X)		●	●		●	●		●	●		●	●
Roger (Integrated Receiver)												
RogerReady												
Roger and directional												
Battery size	10, 312	10	312	10, 312	10	312	10, 312	10	312	10, 312	10	312
MRP (₹) per unit	2,30,000			95,000			50,000			38,000		

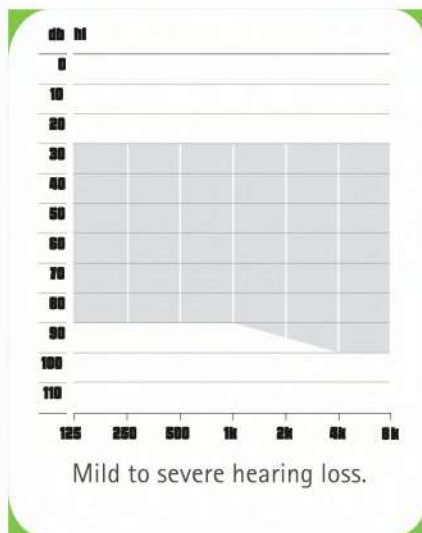
*Binaural VoiceStream Technology™ — available with bilateral wireless fittings except Virto B-10 0 CIC

RIC – Phonak Audéo™ B/Sky™ B

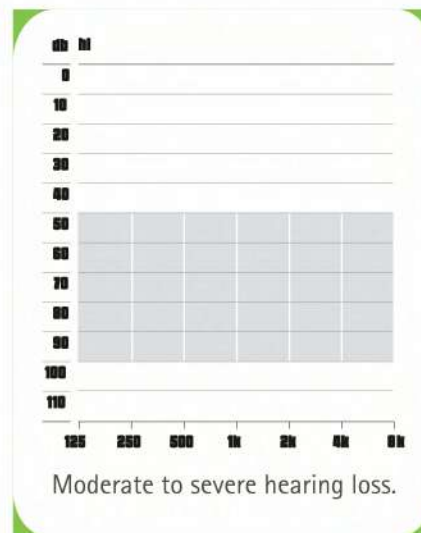
xS Receiver = 56dB



xP Receiver = 65dB

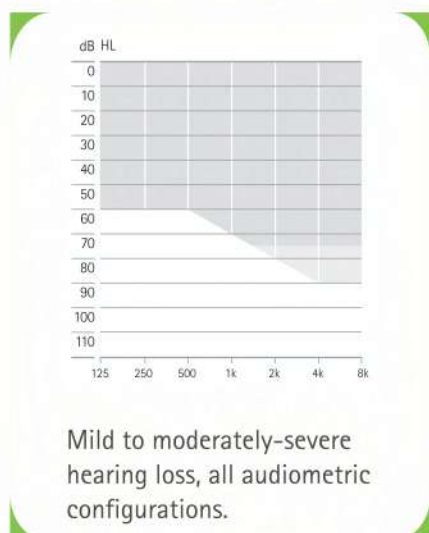


xUP Receiver = 72dB

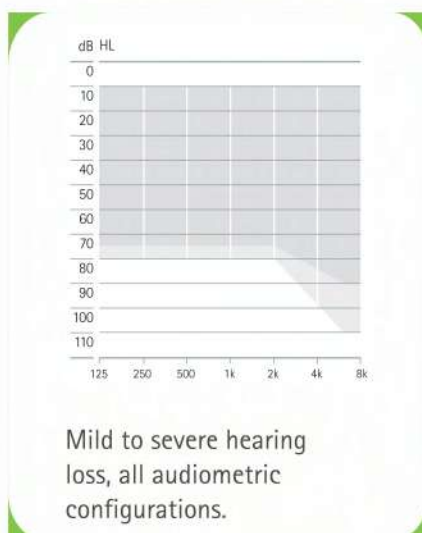


BTE – Phonak Bolero™ B

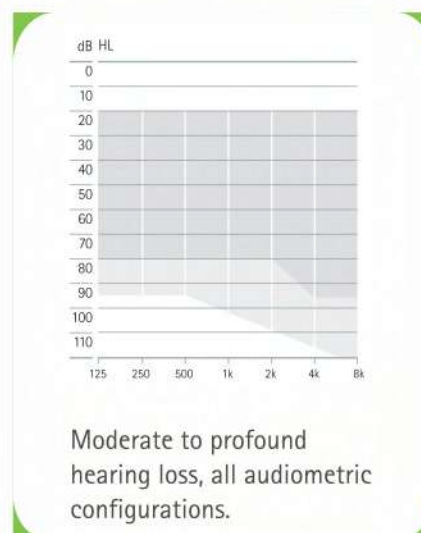
M = 68dB



P = 71dB



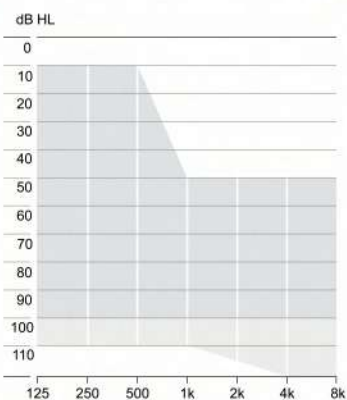
SP = 75dB



- SlimTube HE
- Regular tube

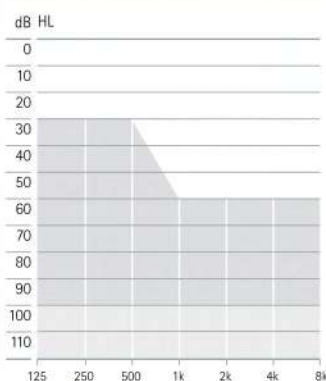
Power BTE – Phonak Naída™ B/Sky™ B

SP = 83dB



Moderate to profound hearing loss, all audiometric configurations.

UP = 85dB

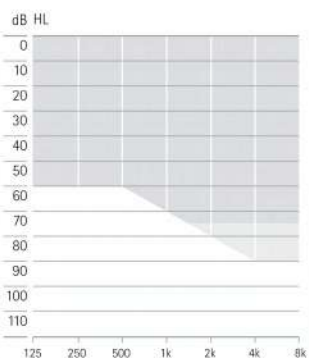


Severe to profound hearing loss, all audiometric configurations.

Power SlimTube
Hook/mini hook

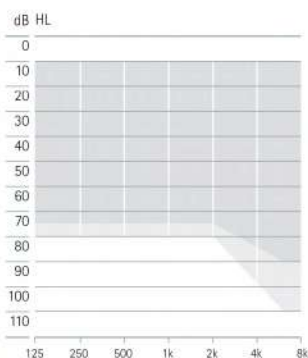
Pediatric BTE – Phonak Sky™ B

M = 68dB



Mild to moderately-severe hearing loss, all audiometric configurations.

P = 71dB

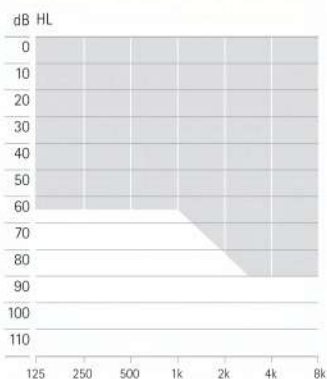


Mild to severe hearing loss, all audiometric configurations.

SlimTube HE
Regular tube

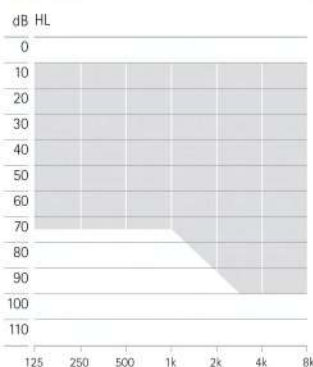
Custom – Phonak Virto™ B

M Receiver = 50dB



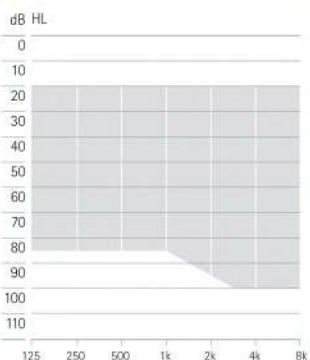
For mild to moderate hearing loss, all audiometric configurations.

P Receiver = 60dB



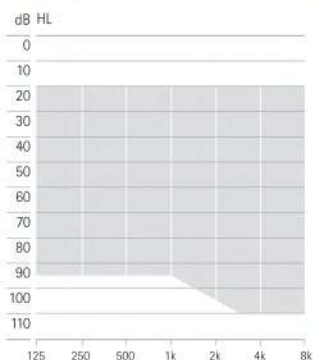
For mild to moderately-severe hearing loss, all audiometric configurations.

SP Receiver = 70dB



For moderate to severe hearing loss, all audiometric configurations.

UP Receiver = 78dB



For moderate to profound hearing loss, all audiometric configurations.

Venture products

Phonak Audéo™ V – RIC

	Phonak Audéo™ V90				Phonak Audéo™ V70				Phonak Audéo™ V50				Phonak Audéo™ V30			
	10**	312**	312 T**	13**	10**	312**	312 T**	13**	10**	312**	312 T**	13**	10**	312**	312 T**	13**
AutoSense OS™																
Comfort in Echo	•	•	•	•												
Speech in Loud Noise (Automatic)	•	•	•	•												
Speech in Car	•	•	•	•												
Music	•	•	•	•	•	•	•	•								
Comfort in Noise	•	•	•	•	•	•	•	•	•	•	•	•				
Calm Situation	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Speech in Noise	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Programs																
Speech in Wind	•	•	•	•												
Speech in Loud Noise (Manual)	•	•	•	•	•	•	•	•								
Speech in 360°	•	•	•	•	•	•	•	•								
Acoustic phone	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Features																
EchoBlock	•	•	•	•												
WindBlock	•	•	•	•	•	•	•	•								
SoundRelax	•	•	•	•	•	•	•	•								
DuoPhone	•	•	•	•	•	•	•	•	•	•	•	•				
FlexControl	•	•	•	•	•	•	•	•	•	•	•	•				
FlexVolume	•	•	•	•	•	•	•	•	•	•	•	•				
Real Ear Solution	•	•	•	•	•	•	•	•	•	•	•	•				
Sound Recover	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
UltraZoom	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
auto Acclimatization	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
WhistleBlock	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
NoiseBlock	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Tinnitus Balance noise generator	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
QuickSync	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Channels	20	20	20	20	16	16	16	16	12	12	12	12	8	8	8	8
Battery size	10	312	312	13	10	312	312	13	10	312	312	13	10	312	312	13
MRP (₹) per unit	1,99,000				86,000				44,000				29,500			

** Products available on request, lead time of 20 days.

Phonak Bolero™ V – BTE

	Phonak Bolero™ V90			Phonak Bolero™ V70			Phonak Bolero™ V50			Phonak Bolero™ V30		
	M	P	SP	M	P	SP	M	P	SP	M	P	SP
AutoSense OS™												
Comfort in Echo	•	•	•									
Speech in Loud Noise (Automatic)	•	•	•									
Speech in Car	•	•	•									
Music	•	•	•	•	•	•						
Comfort in Noise	•	•	•	•	•	•	•	•	•			
Calm Situation	•	•	•	•	•	•	•	•	•	•	•	•
Speech in Noise	•	•	•	•	•	•	•	•	•	•	•	•
Programs												
Speech in Wind	•	•	•									
Speech in Loud Noise (Manual)	•	•	•	•	•	•						
Speech in 360°	•	•	•	•	•	•						
Acoustic phone	•	•	•	•	•	•	•	•	•	•	•	•
Features												
EchoBlock	•	•	•									
WindBlock	•	•	•	•	•	•						
SoundRelax	•	•	•	•	•	•						
DuoPhone	•	•	•	•	•	•	•	•	•			
FlexControl	•	•	•	•	•	•	•	•	•			
FlexVolume	•	•	•	•	•	•	•	•	•			
Real Ear Solution	•	•	•	•	•	•	•	•	•			
Sound Recover	•	•	•	•	•	•	•	•	•	•	•	•
UltraZoom	•	•	•	•	•	•	•	•	•	•	•	•
auto Acclimatization	•	•	•	•	•	•	•	•	•	•	•	•
WhistleBlock	•	•	•	•	•	•	•	•	•	•	•	•
NoiseBlock	•	•	•	•	•	•	•	•	•	•	•	•
Tinnitus Balance noise generator	•	•	•	•	•	•	•	•	•	•	•	•
QuickSync	•	•	•	•	•	•	•	•	•	•	•	•
Channels	20	20	20	16	16	16	12	12	12	8	8	8
Battery size	312	13	13	312	13	13	312	13	13	312	13	13
MRP (₹) per unit	1,99,000			85,000			42,000			28,500		

Power BTE/RIC – Phonak Naída™ V

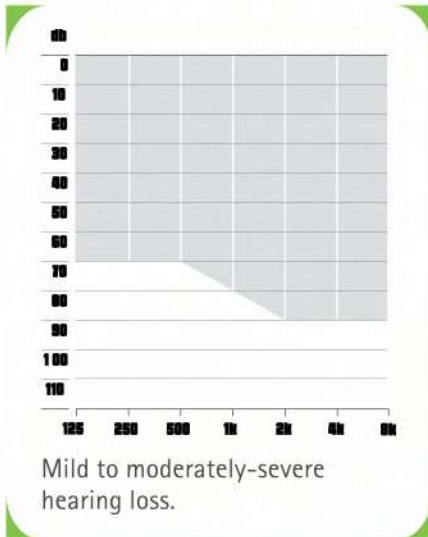
Phonak Naída™ V90			Phonak Naída™ V70			Phonak Naída™ V50			Phonak Naída™ V30			
RIC	SP	UP	RIC	SP	UP	RIC	SP	UP	RIC	SP	UP	
												AutoSense OS™
•	•	•										Comfort in Echo
•	•	•										Speech in Loud Noise (Automatic)
•	•	•										Speech in Car
•	•	•	•	•	•							Music
•	•	•	•	•	•	•	•	•				Comfort in Noise
•	•	•	•	•	•	•	•	•	•	•	•	Calm Situation
•	•	•	•	•	•	•	•	•	•	•	•	Speech in Noise
												Programs
•	•	•										Speech in Wind
•	•	•	•	•	•							Speech in Loud Noise (Manual)
•	•	•	•	•	•							Speech in 360°
•	•	•	•	•	•	•	•	•	•	•	•	Acoustic phone
												Features
•	•	•										EchoBlock
•	•	•	•	•	•							WindBlock
•	•	•	•	•	•							SoundRelax
•	•	•	•	•	•	•	•	•				DuoPhone
•	•	•	•	•	•	•	•	•				FlexControl
•	•	•	•	•	•	•	•	•				FlexVolume
•	•	•	•	•	•	•	•	•				Real Ear Solution
•	•	•	•	•	•	•	•	•				RogerReady (Naída V)
•	•	•	•	•	•	•	•	•				Roger and directional setting (Naída V)
•	•	•	•	•	•	•	•	•	•	•	•	SoundRecover2 (Naída V)
•	•	•	•	•	•	•	•	•	•	•	•	BroadBandBooster
•	•	•	•	•	•	•	•	•	•	•	•	UltraZoom
•	•	•	•	•	•	•	•	•	•	•	•	auto Acclimatization
•	•	•	•	•	•	•	•	•	•	•	•	WhistleBlock
•	•	•	•	•	•	•	•	•	•	•	•	NoiseBlock
•	•	•	•	•	•	•	•	•	•	•	•	Tinnitus Balance noise generator
•	•	•	•	•	•	•	•	•	•	•	•	QuickSync
20	20	20	16	16	16	12	12	12	8	8	8	Channels
13	13	675	13	13	675	13	13	675	13	13	675	Battery size
1,99,000			86,000	85,000	85,000	44,000	42,000	42,000	29,500	28,500	28,500	MRP (₹) per unit

Phonak Virto™ V

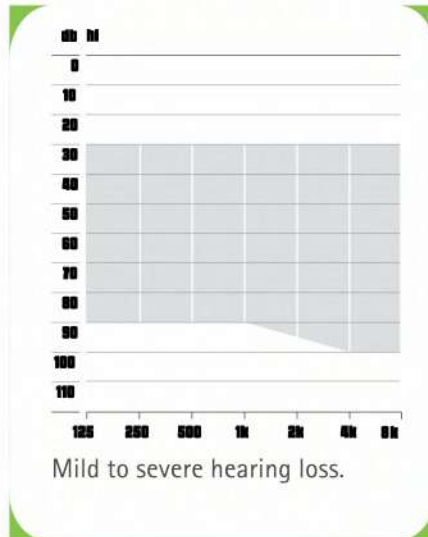
	Phonak Virto™ V90					Phonak Virto™ V70					Phonak Virto™ V50					Phonak Virto™ V30			
	10	10 O	nano	10 NW O	312	10	10 O	nano	10 NW O	312	10	10 O	nano	10 NW O	312	10	10 O	10 NW O	312
AutoSense OS™																			
Comfort in Echo	•	•	•	•	•														
Speech in Loud Noise (Automatic)	•	•	•	•	•														
Speech in Car	•	•	•	•	•														
Music	•	•	•	•	•	•	•	•	•	•									
Comfort in Noise	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•				
Calm Situation	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Speech in Noise	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Programs																			
Speech in Wind	•	•	•	•	•														
Speech in Loud Noise (Manual)	•	•	•	•	•	•	•	•	•	•									
Speech in 360°	•	•	•	•	•	•	•	•	•	•									
Acoustic phone	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Features																			
EchoBlock	•	•	•	•	•														
WindBlock	•	•	•	•	•	•	•	•	•	•									
SoundRelax	•	•	•	•	•	•	•	•	•	•									
DuoPhone	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•				
FlexControl	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•				
FlexVolume	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•				
Real Ear Solution	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•				
Sound Recover	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
UltraZoom	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
auto Acclimatization	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
WhistleBlock	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
NoiseBlock	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Tinnitus Balance noise generator	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
QuickSync	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Channels	20	20	20	20	20	16	16	16	16	16	12	12	12	12	12	8	8	8	8
Battery size	10	10	10	10	312	10	10	10	312	13	10	10	10	10	312	10	10	10	312
MRP (₹) per unit	1,99,000					85,000					42,000					28,500			

Phonak Audéo™ V – RIC

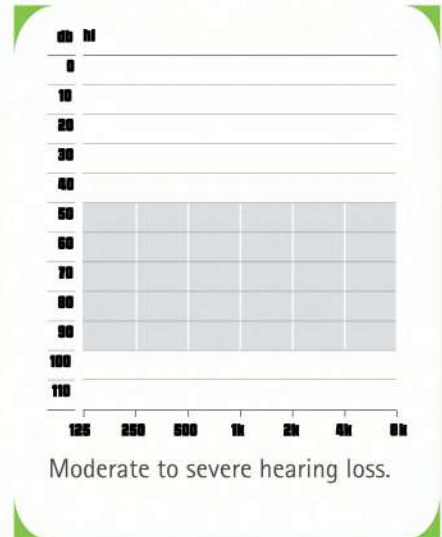
xS Receiver = 56dB



xP Receiver = 65dB

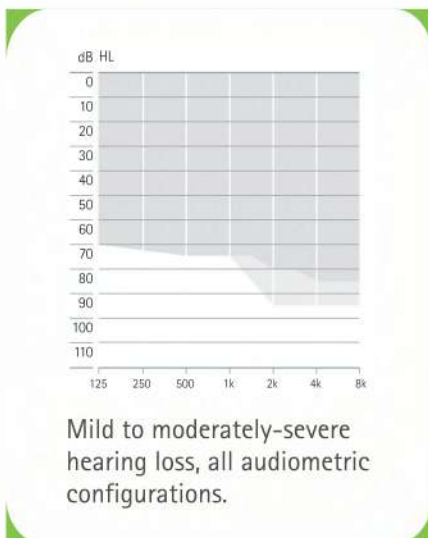


xSP+ Receiver = 72dB

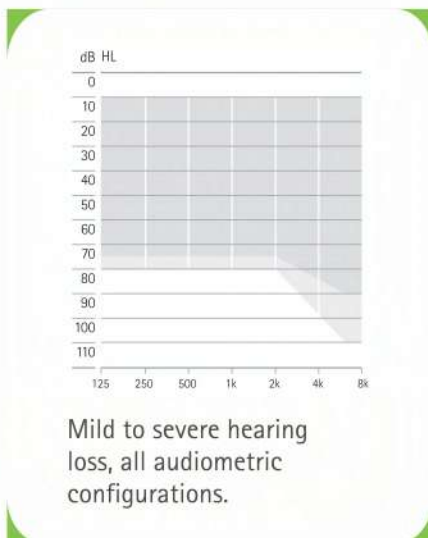


Phonak Bolero™ V – BTE

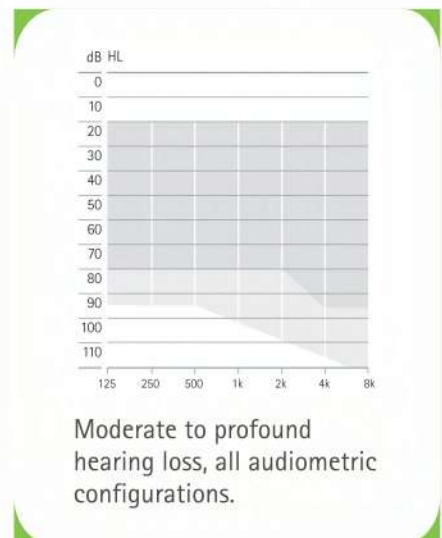
M = 68dB





P = 71dB



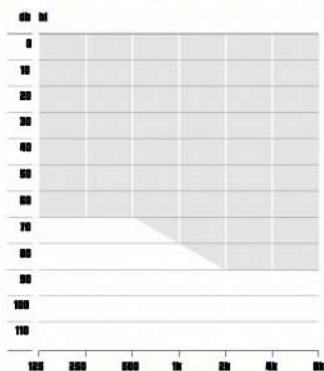
SP = 75dB



-  SlimTube HE
-  Regular tube

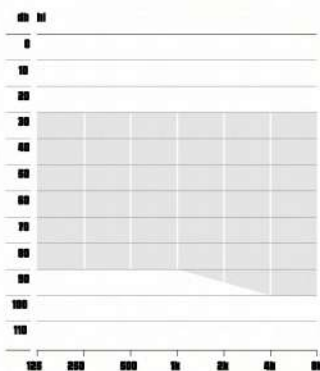
RIC – Phonak Naida V

xS Receiver = 56dB



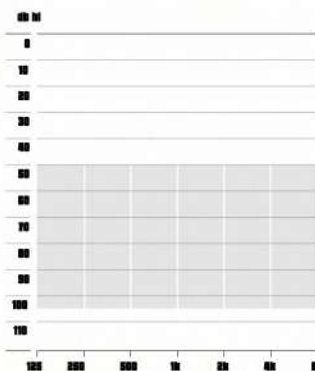
Mild to moderately-severe hearing loss, all audiometric configurations.

xP Receiver = 65dB



Mild to severe hearing loss, all audiometric configurations.

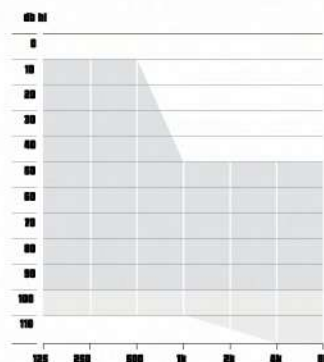
xUP Receiver = 72dB



Moderate to profound hearing loss, all audiometric configurations.

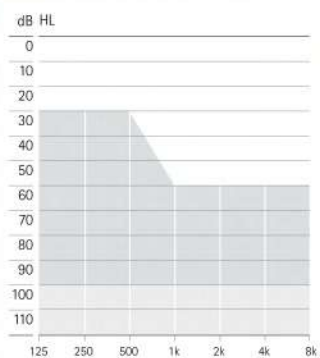
Power BTE – Phonak Naida V

SP = 83dB



Moderate to profound hearing loss, all audiometric configurations.

UP = 85dB

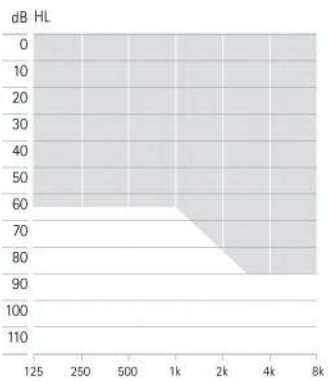


Severe to profound hearing loss, all audiometric configurations.

Power SlimTube
Hook/mini hook

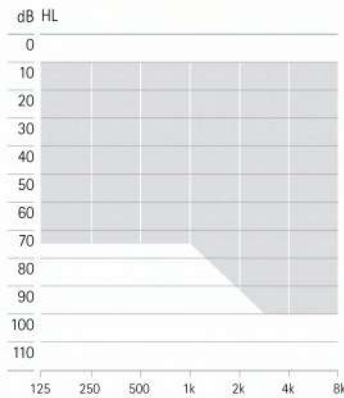
Phonak Virto™ V

M Receiver = 50dB



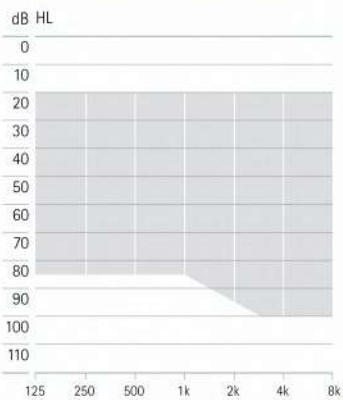
For mild to moderate hearing loss, all audiometric configurations.

P Receiver = 60dB



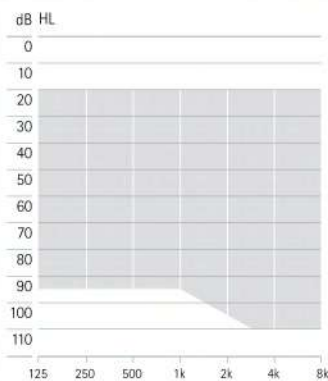
For mild to moderate-severe hearing loss, all audiometric configurations.

SP Receiver = 70dB



For moderate to severe hearing loss, all audiometric configurations.

UP Receiver = 78dB



For moderate to profound hearing loss, all audiometric configurations.

Basic products

BTE – Baseo Q

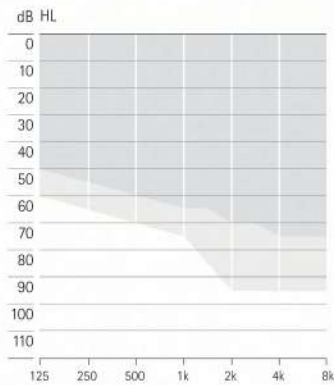
	Phonak Baseo Q15				Phonak Baseo Q10		Phonak Baseo Q5	
	M	P	SP	UP	M	SP	M	SP
Quest platform features								
Quest signal processing	•	•	•	•	•	•	•	•
Quest precalculation	•	•	•	•	•	•	•	•
WhistleBlock	•	•	•	•	•	•	•	•
NoiseBlock Basic	•	•	•	•	•	•	•	•
Phonak Target fitting	•	•	•	•	•	•	•	•
Performance level features								
Directionality	Fixed directional				Fixed directional		Fixed directional	
Channels	4	4	4	4	3	3	2	2
Manual programs	4	4	4	4	3	3	2	2
Colors	4	4	4	4	3	3	2	2
Roger compatibility	•	•	•	•	•	•		
Telecoil	•	•	•	•				
Data Logging	•	•	•	•				
BassBoost™	•	•	•	•				
Adjustable beep signals	•	•	•	•	•	•	•	•
Battery end-of-life warning	•	•	•	•	•	•	•	•
Quick & Easy Phonak Target fitting					•	•	•	•
MRP (₹) per unit	21,500				16,500		12,000	

CIC/ITC – Tao Q

	Phonak Tao Q15		Phonak Tao Q10	
	10	312	10	312
Quest platform features				
Quest signal processing	•	•	•	•
Quest precalculation	•	•	•	•
WhistleBlock	•	•	•	•
NoiseBlock Basic	•	•	•	•
Phonak Target™ fitting	•	•	•	•
Performance level features				
Directionality	Fixed directional		Fixed directional	
Channels	4	4	3	3
Manual programs	4	4	3	3
Faceplate colors	4	4	2	2
Roger/FM compatibility	•	•		
Telecoil	•	•		
Data Logging	•	•		
BassBoost™	•	•		
Adjustable beep signals	•	•	•	•
Battery end-of-life warning	•	•	•	•
AOV (Acoustically Optimized Vent)	•	•	•	•
Quick Et Easy Phonak Target™ fitting			•	•
MRP (₹) per unit	21,500		16,500	

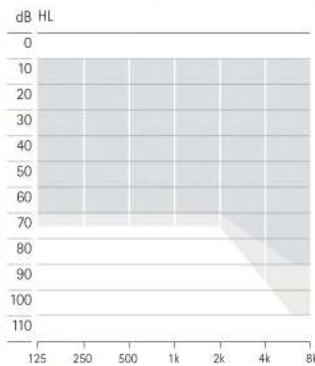
BTE – Baseo Q

M Receiver – 50dB



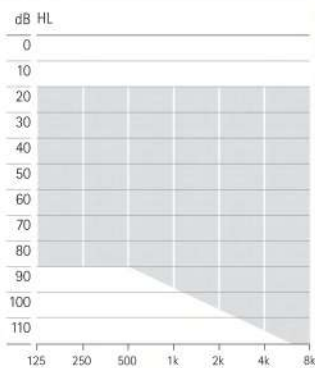
Mild to severe hearing
loss, all audiometric
configurations.

P Receiver – 60dB



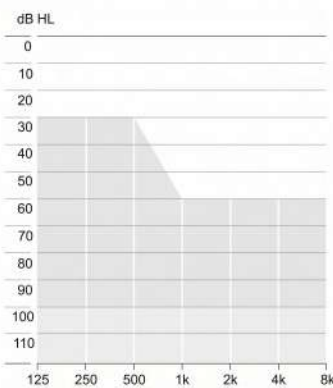
Mild to severe hearing
loss, all audiometric
configurations.

SP Receiver = 70dB



Mild to profound hearing
loss, all audiometric
configuration.

UP Receiver = 79dB

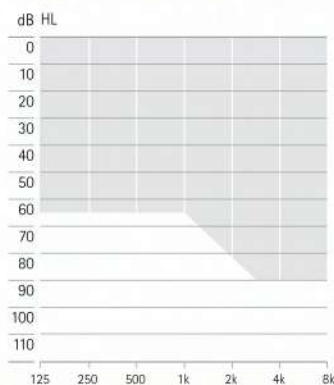


Severe to profound hearing
loss, all audiometric
configuration.

■ SlimTUBE / BwerSlimTUBE
■ Regular tube

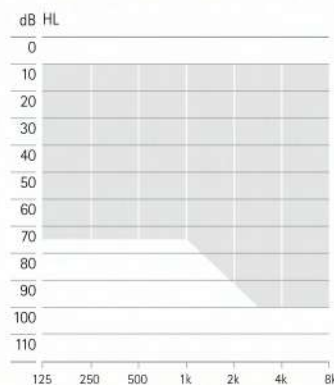
CIC/ITC - Tao Q

M Receiver - 50dB



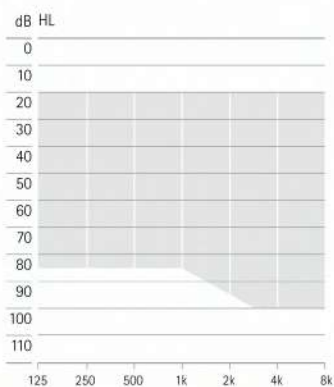
Mild to moderate hearing loss, all audiometric configurations.

P Receiver - 60dB



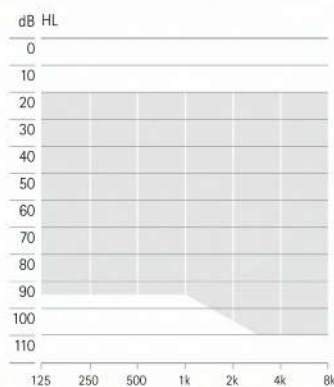
Mild to moderately-severe hearing loss, all audiometric configurations.

SP Receiver = 70dB



Moderate to severe hearing loss, all audiometric configuration.

UP Receiver = 79dB



Moderate to profound hearing loss, all audiometric configuration.

Phonak CROS (Belong)

Description	MRP (₹)
CROS B-312	35,000
CROS B-13*	35,000
CROS B-312 Custom	35,000



CROS B-312



CROS B-13



CROS B-312 Custom

Compatibility	Phonak Audéo™ B	Phonak Bolero™ B N/A Rechargeable model	Phonak Naída™ B N/A Rechargeable model	Phonak Sky™ B N/A Rechargeable model	Phonak Virto™ B N/A omnidirectional models
CROS B	● N/A Audéo B-R	●	●	●	
CROS B Custom					●

Phonak CROS (Venture)

Description	MRP (₹)
CROS II-312	35,000
CROS II-13*	35,000
CROS II-312 Custom	35,000



CROS II-312



CROS II-312 Custom



CROS II-13

Compatibility	Phonak Audéo™ V	Phonak Bolero™ B	Phonak Naída™ B	Phonak Sky™ B	Phonak Virto™ B
CROS II	●	●	●	●	
CROS II Custom					●

*Available on demand

Phonak Partner Mic™



lightweight wireless microphone

MRP (₹): 18,000

Includes: USB-C charging cable,
US power supply, pouch, lanyard

Color: Champagne (P5)

Roger Select™ iN



adaptive microphone suitable
for all listening situations

MRP (₹): 75,000

Includes: micro-USB charging
cable, power supply, docking station,
Toslink cable, micro-USB audio
cable, clip, lanyard, storing pouch

Colors: Champagne (P5)

Phonak Remote Control



discreet remote control

MRP (₹): 10,000

Includes: Cr2032 battery

TV Connector



enhance the TV listening experience

MRP (₹): 9,000

Includes: micro-USB charging
cable, US power supply, optical
cable, 3.5mm audio cable

Phonak Charger BTE RIC



MRP (₹): 5,000

ComPilot Air II



the clip-on audio streamer

MRP (₹): 15,000

ComPilot II



the multi-purpose audio streamer

MRP (₹): 15,000

PilotOne II



the discreet remote control

MRP(INR): 10,000

RemoteMic



the lightweight wireless microphone

RemoteMic v2.0

MRP (₹): 10,000

ComPilot II/RemoteMic bundle

MRP (₹): 20,000

ComPilot Air II/RemoteMic bundle

MRP (₹): 20,000

TVLink II



the TV and music interface

TVLink II

MRP (₹): 10,000

ComPilot II/TVLink II bundle

MRP (₹): 20,000

ComPilot Air II/TVLink II bundle

MRP (₹): 20,000

Terms & Conditions:

Price list effective from 15th Oct'2019. This price list supersedes all previous price lists and is subject to changes without any prior notice.



powerone))) hearing aid batteries are manufactured in Ellwangen, Germany, in the world's largest and most modern production plant for environment friendly hearing aid batteries.

PHONAK life is on Authorised supplier of
powerone))) Batteries in India.



Item Description	Part Number	MRP (₹)
POWERONE 675 MF (Pack of 6)	718357	240
POWERONE 13 MF (Pack of 6)	718358	240
POWERONE 312 MF (Pack of 6)	718359	240
POWERONE 10 MF (Pack of 6)	718360	240

*MF: Mercury Free

Guidelines for online sale and distribution of products of Sonova Hearing India Private Limited

Effective: 1st June 2019

Sonova Hearing India Private Limited ("SHIPL"), sells medical devices including hearing aids and wireless hearing accessories (the "Products") in India inter alia which bear the trademark and brand of "Phonak" and "Unitron".

In the Indian market, SHIPL sells its Products through its authorised distributors and dealers, who provide high standards of best practices, including in hearing assessment, fitting, programming and subsequent rehabilitative services to its patients.

Authorised dealers follow a recommended protocol and have knowledge of SHIPL's technology, skills and / or expertise as regards the suitability, programming and fitting of the Products and software, therefore in an individual appointment they are able to provide patients with numerous value added services including but not limited to, (i.) evaluation of the patient's hearing loss through an audiometric test, (i) select the right technology for the patient as per the patient's needs; (ii) fine-tune the hearing aid fitting with available software based on patient-specific behavioural measures and (iii) provide counselling and aural rehabilitative services relative to the patient's specific needs, including care and maintenance of the hearing aid, (iv.) replacements and (v.) instructions on hearing aid features, such as how to utilize it with wireless systems by applying their knowhow of the Products.

Due to such services and support provided to the patients, it is beneficial to the patients that the Products are provided by only our authorised distributors (who sell to our dealers) and our dealers.

In addition, it is SHIPL's right to protect the sanctity of its distribution channels, including both online and offline sales, in an attempt to safeguard the goodwill and reputation of its Products and its brand image.

Every seller who wishes to sell SHIPL's Products online is required to obtain prior written approval from SHIPL for the sale of its Products. In this manner, the risks associated with online sales of its Products are minimized by SHIPL.

SHIPL will, without assuming any liability, refuse to accept sales of its Products made through online marketplaces by any seller or by e-commerce platform (not being an authorized distributor or dealer of SHIPL, who fall under the subsequent paragraph), and no after sales and warranty may be granted by SHIPL (at its discretion) in relation to such unauthorised sales.

The above mentioned guidelines are also applicable to all authorised distributors and dealers of SHIPL, who are hereby restrained from using, marketing, advertising, displaying or supplying for sale, SHIPL's Products on any online platform without the prior written approval of SHIPL. SHIPL will independently determine noncompliance of the above guidelines. In the event an authorized distributor or a dealer does not comply with the above guidelines, SHIPL may take action against such authorized distributor(s) and dealers, including discontinuation of its engagement with them.

As on 1st June 2019, SHIPL has not authorized any person, proprietorship, firm, company or e-commerce marketplace to sell its Products online.

Anyone found listing, selling, marketing, advertising, displaying or supplying for sale, SHIPL's Products on an any online marketplace or e-commerce platform and displaying SHIPL's images and logos in connection with such sale, without obtaining prior written approval from SHIPL, will be considered as infringing SHIPL's intellectual property rights and may be subject to legal proceedings at its sole risk and cost.

Life is on

At Phonak, we believe that hearing well is essential to living life to the fullest. For more than 70 years, we have remained true to our mission by developing pioneering hearing solutions that change people's lives to thrive socially and emotionally.

Life is on. www.phonak.com/in

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sonova
HEAR THE WORLD

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